



GET THE MOST FROM THE DIGITAL AGE WITH **A PARTNER YOU CAN TRUST**

A Canadian leader in developing and integrating electronic document management (EDM) solutions for 25 years, INTEGRIM is a Quebec SME based in Montreal. Their diversified portfolio includes over 100 clients and 1.5 billion documents processed.

Over the past eight years, the company expanded its business plan and developed its SenSaas platform to support its clients with their digital transformation and to continue to offer them the best tools for growth.

LOOKING FOR A PARTNER **TO EVOLVE WITH**

In early 2017, INTEGRIM leaders set new business goals and focused on concrete methods to achieve them. After determining its specific needs, INTEGRIM concluded that it was essential to expand its current infrastructure and Cloud offering.

They began the search for a Cloud partner able to drive the Quebec SME forward. According to Manuel Guerra, Marketing Manager, one of the challenges was to find a Cloud solution company that had the same vision as INTEGRIM and that would provide them with the necessary level of performance and security in the short, medium and long terms.

CONNECTED **TO YOUR REALITY**

Having already heard about Projet Cirrus' customized Cloud offering, INTEGRIM's tech team and management met with Julien Dernaucourt, Vice President of Strategic Alliances at Micro Logic, to talk about growth and performance challenges. Following these discussions, the two companies created a detailed migration plan.

Impressed by the rigour and quality of the migration plan, and after a period of positive tests, INTEGRIM made its collaboration with Projet Cirrus official, and operations began.

" We quickly decided to offer our SenSaas Cloud solution through Project Cirrus. This enables us to accurately meet both our current and future needs. In addition, Projet Cirrus Disaster Recovery and Backup services complement SenSaas to provide peace of mind for our entire internal team. "

- Daniel Desgagné, COO of INTEGRIM

FROM A TECHNICAL **STANDPOINT**

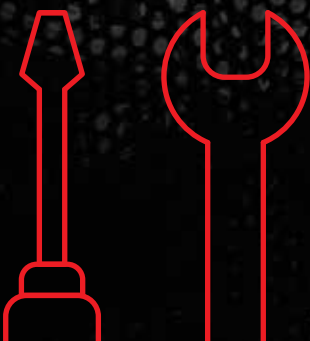
Deployment of the migration plan began in fall 2017, and followed a very strict timetable. During the transition period, migration of infrastructures to the Projet Cirrus Cloud demanded a high level of discipline from INTEGRIM. Its activities, as well as those of its clients, strongly depend on the availability and efficiency of infrastructures.

The large-scale migration proceeded smoothly and with no delays. In spring 2018, INTEGRIM confirmed that all entities were transferred and operational.

“ After several inspections and strict operational tests in recent months, our team is more than satisfied with the performance, availability and security of the Projet Cirrus platform. ”

- **Maxime Bédard, IT Systems Administrator at INTEGRIM**

These changes allowed INTEGRIM to maintain its position as an IT leader in both the Quebec and Canadian markets. With the help of Projet Cirrus, the company is well equipped to deploy its technological platforms in domestic and international markets.



ISSUES **SPECIFIC TO SMES**

According to INTEGRIM, Projet Cirrus's added value comes from the support and expertise of Micro Logic's experts. For the SME, strategic support in IT management is essential. Micro Logic's support and expertise helped to optimize the technical offering and update existing practices through constant guidance and reliable resources.



“ This partnership provides us with high-tech predictability and visibility tools for performance management. This global vision is priceless. It's an ideal way to evolve our business model. ”

- **Daniel Desgagné, COO of INTEGRIM**

In addition to operational support, Micro Logic continues to provide INTEGRIM with strategic support critical to the achievement of its goals for growth and expansion.

**MUTUAL TRUST, TEAMWORK AND AGILE TECHNOLOGIES:
EVERYTHING WORKED TOGETHER FOR A WELL-DESERVED SUCCESS.**

CONGRATULATIONS TO INTEGRIM AND PROJET CIRRUS!